## July 2013 Monthly Lodging Report (Smith Travel Research)

#### Statewide

- Hotel/motel occupancy increased 1.5% statewide in July 2013 from July 2012.
  - US occupancy decreased 1.7% in July 2013 from July 2012.
  - South Atlantic states **occupancy** increased 1.0% in July 2013 from July 2012.
- July 2013 room rates (ADR) in North Carolina were up 3.0%. •
  - **Room rates** in the US increased 4.1% from July 2012.
  - **Room rates** in the South Atlantic states increased 3.0% from July 2012.
- Statewide, **RevPAR** was up 4.6% from July of 2012.
  - US **RevPAR** increased 5.8% from July 2012.
  - South Atlantic **RevPAR** increased 4.0% from July 2012.
- **Room Supply** increased by 1.2% in the state from July 2012 to July 2013. .
  - US room supply increased 0.8% in July 2013
  - South Atlantic **room supply** was up 0.6% from July 2012 to July 2013.
- Room Demand was up 2.8% in the state from July 2012 to July 2013.
  - **Room demand** in the US increased 2.5% in July 2013 from July 2012.
  - **Room demand** in the South Atlantic increased 1.6% in July 2013 from July 2012.
- North Carolina room revenues increased 5.9% in July 2013.
  - **Room revenues** in the US increased 6.7% from July 2012 to July 2013.
  - **Room revenues** in the South Atlantic increased 4.6% from July 2012 to July 2013.

### Regional

Five of the seven economic development regions showed increases in occupancy rates for July 2013 from July 2012, particularly the Triad Region (+5.2%). The Triangle Region also showed higher than average occupancy growth (+4.0%).

- $\circ$  Northeast region +3.7% • Carolinas region -0.6%  $\circ$  Triad region +5.2%
- Triangle region +4.0%0 Western region +2.8% 0

- Southeast region -3.1% Eastern region +0.1% 0
- All of the seven regions experienced increased ADR in July 2013 from July 2012. The Western Region ADR was up • nearly six percent from last July.
  - $\circ$  Northeast region +2.9%  $\circ$  Carolinas region +3.2% Triangle region +1.4%0  $\circ$  Southeast region +1.1%  $\circ$  Triad region +4.3% 0 Western region +5.5%  $\circ$  Eastern region +3.4%
- **RevPAR** was up in six of the seven economic development regions of the state for July 2013 from July 2012. • **RevPAR** was up nearly ten percent in the Triad Region and up over eight percent in the Western Region.
  - $\circ$  Northeast region +6.8%  $\circ$  Carolinas region +2.6%  $\circ$  Triangle region +5.5% • Southeast region -1.9%  $\circ$  Triad region +9.7%  $\circ$  Western region +8.5%
  - Eastern region +3.5%
- **Room Supply** was up in five of the seven of the economic development regions from July 2012, particularly in the • Eastern Region. This increase in supply is affecting lodging occupancy figures both regionally and statewide.
  - Northeast region 0.0%  $\circ$  Carolinas region +1.7%  $\circ$  Triangle region +1.9% • Southeast region -0.4%  $\circ$  Triad region +0.5%  $\circ$  Western region +0.8%  $\circ$  Eastern region +3.1%
- Room Demand was up in six of the economic development regions of the state for July 2013 from 2012. Demand in • the Triangle was up just over six percent, followed by the Triad by nearly six percent.
  - $\circ$  Northeast region +3.7%  $\circ$  Carolinas region +1.1% Triangle region +6.1%0 • Southeast region -3.5%  $\circ$  Triad region +5.7% Western region +3.6% 0
  - $\circ$  Eastern region +3.2%
- Room Revenues were up in six of the economic development regions of the state for July 2013 from 2012. The Triad • Region had revenue growth of over ten percent from 2012. As well, the Western Region revenues grew nearly ten percent.
  - Northeast region +6.8% $\circ$  Carolinas region +4.3% 0 Southeast region -2.4%
- Triangle region +7.5%0
- $\circ$  Triad region +10.2%
- Eastern region +6.7% 0

0

- $\circ$  Western region +9.4%

#### Year-To-Date (through July 2013) Lodging Report Statewide & Competitive State Comparison

- Hotel/motel occupancy is up 1.0% statewide YTD (through July) 2013.
  - The US occupancy is up 1.5% in 2013 from 2012.
  - The South Atlantic states **occupancy** is up 1.5% in 2013 from 2012.
- YTD room rates (ADR) in North Carolina are up 2.9%.
  - The US **ADR** is up 4.0% in 2013 from 2012.
  - The South Atlantic states **ADR** is up 3.5% in 2013 from 2012.
- Statewide, **RevPAR** is up 4.0% year-to-date.
  - Nationally, **RevPAR** is also up 5.6% in 2013 from 2012.
  - The South Atlantic states **RevPAR** is up 5.0% in 2013 from 2012.
- **Room Supply** is up 1.1% in the state year-to-date.
  - Nationally, **room supply** is also up 0.8% in 2013 from 2012.
  - The South Atlantic states **room supply** is up 0.5% in 2013 from 2012.
- **Room Demand** is up 2.1% in the state year-to-date.
  - Nationally, **room demand** is also up 2.3% in 2013 from 2012.
  - The South Atlantic states **room demand** is up 2.0% in 2013 from 2012.
- North Carolina **room revenues** are up 5.1% year-to date.
  - Nationally, **room revenues** are also up 6.5% in 2013 from 2012.
  - The South Atlantic states room revenues are up 5.5% in 2013 from 2012.

#### **Regional**

• **Occupancy** in five of the seven economic development regions of the state is up year-to-date (through July), particularly the Western Region (+3.4%).

0	Northeast region -0.3%	0	Carolinas region +0.8%	0	Triangle region +1.3%
0	Southeast region +0.4%	0	Triad region +1.3%	0	Western region +3.4%
0	Eastern region -2.0%		-		-

• **ADR** in all of the seven regions is up year-to-date through July. The Western Region ADR is up nearly five percent from 2012 year-to-date.

0	Northeast region +2.3%	0	Carolinas region +3.5%	0	Triangle region +2.4%
0	Southeast region +0.6%	0	Triad region +3.7%	0	Western region +4.9%
0	Eastern region +1.1%		-		-

**RevPAR** is up year-to-date in six of the seven economic development regions of the state. The Western Region is up over eight percent.

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0	Northeast region +2.0%	0	Carolinas region +4.4%	0	Triangle region +3.7%
0	Southeast region +1.0%	0	Triad region +5.0%	0	Western region +8.5%

• Eastern region -0.9%

• **Room Supply** is up in five of the economic development regions year-to-date through July. The effect of supply growth on occupancy is noticeable particularly in the Carolinas and Eastern regions.

0	Northeast region -0.3%	0	Carolinas region +2.1%	0	Triangle region +1.2%	
0	Southeast region 0.0%	0	Triad region +0.4%	0	Western region +0.7%	
0	Eastern region +2.1%					
Room Demand is up six of the economic development regions of the state year-to-date through July.						
0	Northeast region -0.6%	0	Carolinas region +2.9%	0	Triangle region +2.6%	

Southeast region +0.3%
Eastern region +0.1%
Triad region +1.7%
Western region +4.2%

# • **Room Revenues** are up in all of the economic development regions year-to-date through July. Revenues in the Western Region, in particular, are up over nine percent.

- oNortheast region +1.7%oCarolinas region +6.5%oTriangle region +5.0%oSoutheast region +1.0%oTriad region +5.4%oWestern region +9.3%
- $\circ$  Eastern region +1.2%