Smith Travel Research - North Carolina Report August 2009 Monthly Lodging Report

Statewide

- Hotel/motel occupancy decreased -9.8% statewide in August 2009 from August 2008.
 - o The US experienced a decline of -9.9% in **occupancy** for the month of August 2009.
- August 2009 **room rates (ADR)** in North Carolina were down -6.9%.
 - o The US saw a decrease in **ADR** of -10.1%.
- Statewide, **RevPAR** was down -16.0%.
 - o Nationally, **RevPAR** was also down -19.0% for the month of August.
- North Carolina **room revenues** decreased -13.6% in August 2009.
 - o Nationally, room revenues were down -16.3% from August 2008
- **Room Demand** decreased by -7.2% in the state from August 2008 to August 2009.
 - o Nationally, room demand was down -6.9% from August 2008 to August 2009.
- **Room Supply** increased by 2.9% in the state from August 2008 to August 2009.
 - o Nationally, room supply was up 3.2% from August 2008 to August 2009.

Regional

• All of the seven economic development regions of the state showed decreases in **occupancy** rates for August 2009 from August 2008.

o Northeast region -5.3%

o Carolinas region -15.1%

o Triangle region -5.2%

o Southeast region -4.4%

o Triad region -11.8%

Western region -13.3%

- o Eastern region -7.4%
- All of the seven regions showed decreased ADR in August 2009 from August 2008.

o Northeast region -2.1%

o Carolinas region -8.4%

o Triangle region -9.8%

o Southeast region -7.5%

o Triad region -4.5%

o Western region -7.2%

- o Eastern region -2.0%
- **RevPAR** was down in six of the seven economic development regions of the state for August 2009 from August 2008. The Carolinas and Western regions had particularly difficult Augusts in terms of RevPAR.

o Northeast region -7.3%

o Carolinas region -22.2%

o Triangle region -14.5%

o Southeast region -11.5%

o Triad region -15.7%

o Western region -19.5%

- o Eastern region -9.2%
- **Room Demand** was down in all of the seven of the economic development regions of the state for August 2009 from August 2008.

o Northeast region -5.3%

o Carolinas region -13.5%

o Triangle region -2.8%

o Southeast region -2.2%

o Triad region -9.0%

o Western region -10.8%

- o Eastern region -5.2%
- **Room Supply** was up in six of the seven of the economic development regions of the state for August 2009 from August 2008. The Northeast region supply was flat over this time period.

o Northeast region 0.0%

o Carolinas region +4.4%

○ Triangle region +2.5%

Southeast region +2.3%

○ Triad region +3.1%

o Western region +2.8%

o Eastern region +2.3%

Year-To-Date (through August 2009) Lodging Report

Statewide & Competitive State Comparison

- Hotel/motel occupancy is down -11.4% statewide YTD (through August) 2009.
 - o The US **occupancy** is down -10.3% YTD (through August) 2009.
 - The South Atlantic states **occupancy** is down -8.6% (through August) 2009.
- YTD **room rates** (**ADR**) in North Carolina are down -5.3%.
 - o The US **ADR** is down -9.0% year-to-date
 - o The South Atlantic states **ADR** is down -7.2% year-to-date.
- Statewide, **RevPAR** is down -16.2% year-to-date.
 - o Nationally, **RevPAR** is also down -18.3% year-to-date.
 - The South Atlantic states **RevPAR** is down -15.2% year-to-date.
- North Carolina **room revenues** are down -13.8% year-to date.
 - o Nationally, **room revenues** are also down -15.7% year-to-date.
 - o The South Atlantic states **room revenues** are down -12.4% year-to-date.
- **Room Demand** is down -8.9% in the state year-to-date.
 - o Nationally, **room demand** is also down -7.4% year-to-date.
 - o The South Atlantic states **room demand** is down -5.6% year-to-date.
- **Room Supply** is up 2.8% in the state year-to-date.
 - Nationally, **room supply** is also up +3.2% year-to-date.
 - The South Atlantic states **room supply** is up +3.3% year-to-date.

Regional				
•	Occupancy in all seven economic development regions of the state is down year-to-date (through			
	August). The Carolinas, Triad and Triangle regions have double-digit decreases.			
	0	Northeast region -6.6%	0	Triad region -11.2%
	0	Southeast region -9.1%	0	Triangle region -10.6%
	0	Eastern region -8.7%	0	Western region -9.6%
	0	Carolinas region -16.3%		
•	ADR in all of the seven regions is down year-to-date through August, though the Northeast and East regions are practically flat in terms of change in ADR.			
	0	Northeast region -0.1%	0	Triad region -4.7%

- stern
 - o Southeast region -2.7%
 - o Eastern region -0.2%
 - o Carolinas region -7.1%

- Triangle region -8.0%
- Western region -5.4%
- **RevPAR** is down year-to-date in all of the seven economic development regions of the state.
 - Northeast region -6.7%
 - o Southeast region -11.6%
 - o Eastern region -8.9%
 - Carolinas region -22.3%

- Triad region -15.4%
- Triangle region -17.7%
- Western region -14.5%
- **Room Demand** is down in all of the economic development regions of the state year-to-date through August, particularly in the Carolinas (Charlotte) region.
 - Northeast region -5.2%
 - o Southeast region -5.7%
 - o Eastern region -6.0%
 - Carolinas region -13.5%

- o Triad region -8.7%
- o Triangle region -8.2%
- o Western region -7.9%
- **Room Supply** is up in all of the economic development regions of the state year-to-date through August.
 - Northeast region +1.5%
 - o Southeast region +3.8%
 - o Eastern region +3.1%
 - o Carolinas region +3.4%

- Triad region +2.8%
- Triangle region +2.7%
- Western region +1.9%