May 2020 Monthly Lodging Report (Smith Travel Research)

Statewide

- NC hotel/motel **occupancy** decreased 50.9% statewide in May 2020 from May 2019 (two-year change, -48.6%).
 - O US occupancy decreased 51.7% in May 2020 from May 2019 (two-year change, -51.4%).
 - o South Atlantic states **occupancy** <u>decreased</u> 51.2% in May 2020 from May 2019 (two-year change, -50.2%).
- May 2020 room rates (ADR) in North Carolina were down 33.5% (two-year change, -31.5%).
 - o **Room rates** in the US decreased 39.9% from May 2019 (two-year change, -38.9%).
 - o Room rates in the South Atlantic states decreased 35.9% from May 2019 (two-year change, -34.6%)
- Statewide, **RevPAR** was down 67.4% from May of 2019 (two-year change, -64.8%).
 - O US RevPAR decreased 71.0% from May 2019 (two-year change, -70.3%).
 - o South Atlantic **RevPAR** decreased 68.7% from May 2019 (two-year change, -67.4%).
- Room Supply decreased by 3.9% in the state from May 2019 to May 2020 (two-year change -3.2%).
 - o US **room supply** <u>decreased</u> 11.2% in May 2020 (two-year change, -9.4%).
 - o South Atlantic **room supply** was <u>down</u> 12.5% from May 2019 to May 2020 (two-year change, -10.8%).
- **Room Demand** decreased 52.8% in the state from May 2019 to May 2020 (two-year change -50.2%).
 - o **Room demand** in the US <u>decreased</u> 57.2% in May 2020 from May 2019 (two-year change, -55.9%).
 - o **Room demand** in the South Atlantic <u>decreased</u> 57.3% in May 2020 from May 2019 (two-year change, -55.6%).
- North Carolina **room revenues** <u>decreased</u> 68.6% in May 2020 (two-year change -65.9%).
 - o Room revenues in the US decreased 74.2% from May 2019 to May 2020 (two-year change, -73.1%).
 - o **Room revenues** in the South Atlantic <u>decreased</u> 72.6% from May 2019 to May 2020 (two-year change, -70.9%).

Regional, May 2020

•	Occupancy Owestern Region -63.8% (-61.9%) Northwest Region -48.2% (-49.5%) Southwest Region -53.8% (-55.1%)	 Piedmont Triad Region -46.9% (-45.5%) North Central Region -54.0% (-51.3%) Sandhills Region -36.7% (-28.5%) 	 Northeast Region -43.8% (-40.0%) Southeast Region -47.4% (-36.5%)
•	ADR ○ Western Region -37.6% (-36.3%) ○ Northwest Region -21.9% (-19.7%) ○ Southwest Region -37.8% (-37.6%)	 Piedmont Triad Region -32.7% (-31.8%) North Central Region -38.6% (-37.4%) Sandhills Region -26.5% (-19.8%) 	 Northeast Region -24.0% (-19.0%) Southeast Region -23.5% (-15.8%)
•	RevPAR O Western Region -77.4% (-75.7%) Northwest Region -59.5% (-59.4%) Southwest Region -71.3% (-72.0%)	 Piedmont Triad Region -64.3% (-62.9%) North Central Region -71.7% (-69.5%) Sandhills Region -53.5% (-42.6%) 	 Northeast Region -57.3% (-51.4%) Southeast Region -59.8% (-46.5%)
•	Room Supply ○ Western Region -11.0% (-11.3%) ○ Northwest Region -5.7% (-4.5%) ○ Southwest Region -4.6% (-1.2%)	 Piedmont Triad Region -0.4% (+1.5%) North Central Region -7.7% (-6.2%) Sandhills Region -2.1% (-0.5%) 	 Northeast Region -1.6% (-2.2%) Southeast Region +7.3% (-1.0%)
•	Room Demand ○ Western Region -67.8% (-66.2%) ○ Northwest Region -51.1% (-51.8%) ○ Southwest Region -55.9% (-55.6%)	 Piedmont Triad Region -47.1% (-44.7%) North Central Region 57.5% (-54.3%) Sandhills Region -38.0% (-28.8%) 	 Northeast Region -44.6% (-41.4%) Southeast Region -43.5% (-37.2%)
•	Room Revenues O Western Region -79.9% (-78.4%) O Northwest Region -61.8% (-61.3%) O Southwest Region -72.6% (-72.3%)	 Piedmont Triad Region -64.4% (-62.3%) North Central Region -73.9% (-71.4%) Sandhills Region -54.4% (-42.9%) 	 Northeast Region -57.9% (-52.5%) Southeast Region -56.8% (-47.1%)

Year-To-Date (through May 2020) Lodging Report

Statewide & Competitive State Comparison

- Hotel/motel occupancy is down 33.% statewide YTD (through May) 2020 (two-year change, -30.1%).
 - o The US **occupancy** is <u>down</u> 32.7% in 2020 from 2019 (two-year change, -32.5%).
 - o The South Atlantic states **occupancy** is <u>down</u> 32.2% in 2020 from 2019 (two-year change, -31.7%).
- YTD **room rates (ADR)** in North Carolina are down 13.9% (two-year change, -11.3%).
 - o The US **ADR** is <u>down</u> 13.8% in 2020 from 2019 (two-year change, -12.9%).
 - o The South Atlantic states **ADR** is down 11.5% in 2020 from 2019 (two-year change, -10.0%).
- Statewide, **RevPAR** is <u>down</u> 43.1% year-to-date (two-year change -38.0%).
 - o Nationally, **RevPAR** is also <u>down</u> 42.0% in 2020 from 2019 (two-year change, -41.2%).
 - o The South Atlantic states **RevPAR** is <u>down</u> 40.0% in 2020 from 2019 (two-year change, -38.5%).
- **Room Supply** is <u>down</u> 0.4% in the state year-to-date (two-year change, +0.0%).
 - Nationally, **room supply** is also down 3.7% in 2020 from 2019 (two-year change, -1.7%).
 - o The South Atlantic states **room supply** is <u>down</u> 4.3% in 2020 from 2019 (two-year change, -2.4%).
- **Room Demand** is down 34.2% in the state year-to-date (two-year change, -30.1%).
 - o Nationally, **room demand** is also <u>down</u> 35.2% in 2020 from 2019 (two-year change, -33.6%).
 - o The South Atlantic states **room demand** is <u>down</u> 35.1% in 2020 from 2019 (two-year change, -33.3%).
- North Carolina **room revenues** are <u>down</u> 43.4% year-to date (two-year change, -38.0%).
 - o Nationally, **room revenues** are also <u>down</u> 44.1% in 2020 from 2019 (two-year change, -42.2%).
 - o The South Atlantic states **room revenues** are down 42.6% in 2020 from 2019 (two-year change, -39.9%).

Regional, Year-to-Date through May 2020

Occupancy

- Western Region -39.7% (-36.4%) Piedmont Triad Region -33.8% (-30.6%) Northeast Region -31.4% (-27.8%)
- Northwest Region -33.3% (-32.0%) North Central Region -32.8% (-29.2%) Southeast Region -39.9% (-22.9%)
- o Southwest Region -33.0% (-33.9%) o Sandhills Region -28.5% (-21.6%)

ADR

- Western Region -13.1% (-12.8%) Piedmont Triad Region -16.2% (-14.8%) Northeast Region -13.7% (-8.7%)
- o Northwest Region -9.4% (-5.5%) o North Central Region -12.7% (-10.4%) o Southeast Region -14.0% (-4.9%)
- \circ Southwest Region -14.2% (-12.5%) $\,\circ$ Sandhills Region -12.1% (-6.9%)

RevPAR

- Western Region -47.6% (-44.6%) Piedmont Triad Region -44.5% (-40.9%) Northeast Region -40.8% (-34.1%)
- Northwest Region -39.6% (-35.8%) North Central Region -41.3% (-36.6%) Southeast Region -48.3% (-26.7%)
- Southwest Region -42.5% (-42.2%) Sandhills Region -37.1% (-27.0%)

• Room Supply

- $\circ \ Western \ Region \ \textbf{-5.7\%} \ (\textbf{-5.6\%}) \qquad \circ \ Piedmont \ Triad \ Region \ \textbf{+1.7\%} \ (\textbf{+2.6\%}) \qquad \circ \ Northeast \ Region \ \textbf{-0.8\%} \ (\textbf{-1.3\%})$
- Northwest Region -1.5% (-0.8%) North Central Region -3.1% (-1.4%) Southeast Region +7.6% (-2.6%)
- Southwest Region +0.1% (+3.4%) Sandhills Region +0.1% (+2.2%)

Room Demand

- Western Region -43.1% (-40.0%) Piedmont Triad Region -32.7% (-28.8%) Northeast Region -32.0% (-28.8%)
- Northwest Region -34.3% (-32.5%) North Central Region -34.8% (-30.2%) Southeast Region -35.3% (-25.0%)
- o Southwest Region -32.9% (-31.6%) o Sandhills Region -28.4% (-19.9%)

Room Revenues

- o Western Region -50.6% (-47.7%)
 O Piedmont Triad Region -43.6% (-39.3%)
 O Northeast Region -41.3% (-34.9%)
- o Northwest Region -40.5% (-36.3%) o North Central Region -43.1% (-37.5%) o Southeast Region -44.4% (-28.6%)
- Southwest Region -42.5% (-40.2%) Sandhills Region -37.1% (-25.4%)

North Carolina Prosperity Zones

Western Region - Buncombe, Cherokee, Clay, Graham, Haywood, Henderson, Jackson, Macon,

Madison, Polk, Rutherford, Swain, Transylvania

Northwest Region - Alleghany, Ashe, Alexander, Avery, Burke, Caldwell, Catawba, McDowell,

Mitchell, Watauga, Wilkes, Yancey

Southwest - Anson, Cabarrus, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan,

Stanly, Union

Piedmont-Triad (Central) - Alamance, Caswell, Davidson, Davie, Forsyth, Guilford, Randolph, Rockingham,

Stokes, Surry, Yadkin

North Central - Chatham, Durham, Franklin, Granville, Harnett, Johnston, Lee, Orange, Person,

Vance, Wake, Warren

Sandhills (South Central) - Bladen, Columbus, Cumberland, Hoke, Montgomery, Moore, Richmond, Robeson,

Sampson, Scotland

Northeast - Beaufort, Bertie, Camden, Chowan, Currituck, Dare, Edgecombe, Gates, Halifax,

Hertford, Hyde, Martin, Nash, Northampton, Pasquotank, Perquimans, Pitt,

Tyrrell, Washington, Wilson

Southeast - Brunswick, Carteret, Craven, Duplin, Greene, Jones, Lenoir, New Hanover,

Onslow, Pamlico, Pender, Wayne