# **June 2020** Monthly Lodging Report (Smith Travel Research)

## **Statewide**

- NC hotel/motel occupancy decreased 37.1% statewide in June 2020 from June 2019 (two-year change, -36.9%).
  - O US occupancy decreased 42.5% in June 2020 from June 2019 (two-year change, -43.3%.).
  - o South Atlantic states **occupancy** <u>decreased</u> 39.8% in June 2020 from June 2019 (two-year change, -41.3%).
- June 2020 room rates (ADR) in North Carolina were down 20.2% (two-year change, -17.9%).
  - o **Room rates** in the US decreased 31.5% from June 2019 (two-year change, -30.9%).
  - o **Room rates** in the South Atlantic states <u>decreased</u> 21.6% from June 2019 (two-year change, -21.1%)
- Statewide, RevPAR was down 49.8% from June of 2019 (two-year change, -48.2%).
  - o US **RevPAR** decreased 60.6% from June 2019 (two-year change, -60.8%).
  - o South Atlantic **RevPAR** decreased 52.8% from June 2019 (two-year change, -53.7%).
- Room Supply decreased by 0.6% in the state from June 2019 to June 2020 (two-year change -0.1%).
  - o US **room supply** <u>decreased</u> 6.2% in June 2020 (two-year change, -4.4%).
  - o South Atlantic **room supply** was <u>down</u> 6.1% from June 2019 to June 2020 (two-year change, -4.3%).
- Room Demand decreased 37.5% in the state from June 2019 to June 2020 (two-year change -36.9%).
  - o **Room demand** in the US <u>decreased</u> 46.1% in June 2020 from June 2019 (two-year change, -45.8%).
  - o **Room demand** in the South Atlantic decreased 43.4% in June 2020 from June 2019 (two-year change, -43.8%).
- North Carolina **room revenues** <u>decreased</u> 50.1% in June 2020 (two-year change -48.2%).
  - o **Room revenues** in the US <u>decreased</u> 63.1% from June 2019 to June 2020 (two-year change, -62.5%).
  - o **Room revenues** in the South Atlantic <u>decreased</u> 55.6% from June 2019 to June 2020 (two-year change, -55.7%).

# Regional, June 2020

•	Occupancy  Owestern Region -38.3% (-39.9%)  Northwest Region -30.3% (-36.7%)  Southwest Region -47.3% (-47.6%)	<ul> <li>Piedmont Triad Region -36.4% (-37.7%)</li> <li>North Central Region -44.0% (-42.3%)</li> <li>Sandhills Region -21.2% (-18.3%)</li> </ul>	<ul> <li>Northeast Region -21.6% (-23.1%)</li> <li>Southeast Region -24.7% (-19.6%)</li> </ul>
•	ADR  ○ Western Region -23.4% (-23.2%)  ○ Northwest Region -12.1% (-11.1%)  ○ Southwest Region -31.6% (-29.3%)	<ul> <li>Piedmont Triad Region -21.2% (-22.4%)</li> <li>North Central Region -28.2% (-26.6%)</li> <li>Sandhills Region -11.2% (-4.9%)</li> </ul>	<ul> <li>Northeast Region -2.1% (+0.6%)</li> <li>Southeast Region -10.7% (-2.0%)</li> </ul>
•	<b>RevPAR</b> ○ Western Region -52.8% (-53.8%)  ○ Northwest Region -38.8% (-43.7%)  ○ Southwest Region -64.0% (-62.9%)	<ul> <li>Piedmont Triad Region -49.9% (-51.7%)</li> <li>North Central Region -59.8% (-57.7%)</li> <li>Sandhills Region -30.0% (-22.3%)</li> </ul>	<ul> <li>Northeast Region -23.3% (-22.6%)</li> <li>Southeast Region -32.8% (-21.2%)</li> </ul>
•	Room Supply  ○ Western Region -6.2% (-6.5%)  ○ Northwest Region -2.9% (-1.8%)  ○ Southwest Region -0.4% (+2.5%)	<ul> <li>Piedmont Triad Region +2.8% (+4.8%)</li> <li>North Central Region -4.6% (-3.6%)</li> <li>Sandhills Region +0.8% (+2.3%)</li> </ul>	<ul> <li>Northeast Region +1.9% (+2.0%)</li> <li>Southeast Region +7.1% (-1.1%)</li> </ul>
•	Room Demand  ○ Western Region -42.1% (-43.8%)  ○ Northwest Region -32.3% (-37.8%)  ○ Southwest Region -47.6% (-46.3%)	<ul> <li>Piedmont Triad Region -34.6% (-34.7%)</li> <li>North Central Region -46.6% (-44.4%)</li> <li>Sandhills Region -20.6% (-16.5%)</li> </ul>	<ul> <li>Northeast Region -20.1% (-21.6%)</li> <li>Southeast Region -19.4% (-20.5%)</li> </ul>

### Room Revenues

- Western Region -55.7% (-56.8%)
   Piedmont Triad Region -48.5% (-49.4%)
   Northwest Region -40.6% (-44.7%)
   North Central Region -61.6% (-59.2%)
   Southeast Region -28.0% (-22.1%)
- Southwest Region -64.1% (-62.0%) Sandhills Region -29.5% (-20.5%)

# Year-To-Date (through June 2020) Lodging Report

# **Statewide & Competitive State Comparison**

- Hotel/motel occupancy is down 34.5.% statewide YTD (through June) 2020 (two-year change, -31.4%).
  - o The US occupancy is down 34.5% in 2020 from 2019 (two-year change, -34.5%).
  - o The South Atlantic states **occupancy** is down 33.5% in 2020 from 2019 (two-year change, -33.4%).
- YTD room rates (ADR) in North Carolina are down 15.1% (two-year change, -12.6%).
  - o The US **ADR** is down 16.8% in 2020 from 2019 (two-year change, -15.9%).
  - o The South Atlantic states **ADR** is down 12.9% in 2020 from 2019 (two-year change, -11.6%).
- Statewide, **RevPAR** is down 44.4% year-to-date (two-year change -40.0%).
  - o Nationally, **RevPAR** is also down 45.5% in 2020 from 2019 (two-year change, -45.0%).
  - o The South Atlantic states **RevPAR** is down 42.1% in 2020 from 2019 (two-year change, -41.1%).
- **Room Supply** is <u>down</u> 0.5% in the state year-to-date (two-year change, +0.0%).
  - o Nationally, **room supply** is also <u>down</u> 4.1% in 2020 from 2019 (two-year change, -2.2%).
  - o The South Atlantic states **room supply** is <u>down</u> 4.6% in 2020 from 2019 (two-year change, -2.7%).
- **Room Demand** is down 34.9% in the state year-to-date (two-year change, -31.4%).
  - o Nationally, **room demand** is also down 37.2% in 2020 from 2019 (two-year change, -36.0%).
  - o The South Atlantic states **room demand** is <u>down</u> 36.6% in 2020 from 2019 (two-year change, -35.2%).
- North Carolina **room revenues** are <u>down</u> 44.7% year-to date (two-year change, -40.1%).
  - o Nationally, **room revenues** are also <u>down</u> 47.8% in 2020 from 2019 (two-year change, -46.2%).
  - o The South Atlantic states **room revenues** are <u>down</u> 44.8% in 2020 from 2019 (two-year change, -42.7%).

# Regional, Year-to-Date through June 2020

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    Occupancy
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- Western Region -39.5% (-37.2%) Piedmont Triad Region -34.3% (-31.9%) Northeast Region -29.6% (-27.0%)
- Northwest Region -32.7% (-33.0%) North Central Region -34.8% (-31.6%) Southeast Region -37.1% (-22.2%)
- Southwest Region -35.6% (-36.3%) Sandhills Region -27.2% (-21.0%)

#### ADR

- Western Region -15.5% (-15.4%) Piedmont Triad Region -17.0% (-16.0%) Northeast Region -10.0% (-5.8%)
- Northwest Region -9.9% (-6.7%) North Central Region -14.8% (-12.7%) Southeast Region -12.5% (-3.9%)
- o Southwest Region -16.6% (-14.7%) o Sandhills Region -11.9% (-6.5%)

### RevPAR

- Western Region -48.8% (-46.9%) Piedmont Triad Region -45.4% (-42.8%) Northeast Region -36.7% (-31.2%)
- Northwest Region -39.4% (-37.5%) North Central Region -44.4% (-40.2%) Southeast Region -45.0% (-25.3%)
- o Southwest Region -46.2% (-45.7%) o Sandhills Region -35.9% (-26.1%)

### Room Supply

- Western Region -5.7% (-5.8%) Piedmont Triad Region +1.8% (+3.0%) Northeast Region -0.3% (-0.7%)
- Northwest Region -1.8% (-0.9%) North Central Region -3.3% (-1.8%) Southeast Region +7.5% (-2.4%)
- Southwest Region +0.0% (+3.3%) Sandhills Region +0.2% (+2.2%)

### Room Demand

- Western Region -42.9% (-40.9%) Piedmont Triad Region -33.1% (-29.9%) Northeast Region -29.9% (-27.5%)
- Northwest Region -33.9% (-33.6%) North Central Region -36.9% (-32.8%) Southeast Region -32.4% (-24.0%)
- o Southwest Region -35.5% (-34.2%) o Sandhills Region -27.1% (-19.3%)

#### • Room Revenues

- o Western Region -51.8% (-50.0%) 
  O Piedmont Triad Region -44.4% (-41.1%) 
  O Northeast Region -36.9% (-31.7%)
- o Northwest Region -40.5% (-38.1%) o North Central Region -46.3% (-41.3%) o Southeast Region -40.9% (-27.0%)
- Southwest Region -46.2% (-43.9%) Sandhills Region -35.8% (-24.5%)

### **North Carolina Prosperity Zones**

Western Region - Buncombe, Cherokee, Clay, Graham, Haywood, Henderson, Jackson, Macon,

Madison, Polk, Rutherford, Swain, Transylvania

Northwest Region - Alleghany, Ashe, Alexander, Avery, Burke, Caldwell, Catawba, McDowell,

Mitchell, Watauga, Wilkes, Yancey

Southwest - Anson, Cabarrus, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan,

Stanly, Union

Piedmont-Triad (Central) - Alamance, Caswell, Davidson, Davie, Forsyth, Guilford, Randolph, Rockingham,

Stokes, Surry, Yadkin

North Central - Chatham, Durham, Franklin, Granville, Harnett, Johnston, Lee, Orange, Person,

Vance, Wake, Warren

Sandhills (South Central) - Bladen, Columbus, Cumberland, Hoke, Montgomery, Moore, Richmond, Robeson,

Sampson, Scotland

Northeast - Beaufort, Bertie, Camden, Chowan, Currituck, Dare, Edgecombe, Gates, Halifax,

Hertford, Hyde, Martin, Nash, Northampton, Pasquotank, Perquimans, Pitt,

Tyrrell, Washington, Wilson

Southeast - Brunswick, Carteret, Craven, Duplin, Greene, Jones, Lenoir, New Hanover,

Onslow, Pamlico, Pender, Wayne